A photograph of a server room with rows of server racks. The racks have glass doors showing internal components, and some are illuminated with green light. The ceiling has a grid of lights and ventilation. A large white curved shape is overlaid on the bottom left, containing the title text.

UnitedLayer Solution Brief

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UnitedLayer Overview

Businesses across varied sectors have revised their operational methodologies to stay competitive in these turbulent times. There is no one-size-fits-all solution for a given company. With disparate solutions, such as data centers, private and public clouds, and SaaS, involved in creating IT infrastructure across departments, various complexities must be considered and addressed when meeting the demands of a specific business. Furthermore, managing this infrastructure is complex, and getting departments to work together is burdensome. UNITEDLAYER, which started as a data center company 22 years ago in San Francisco, has evolved to become the frontrunner in offering best-in-class hybrid cloud solutions, private cloud infrastructure services, and distributed cloud management SaaS platforms to drive enterprise business growth. Today, UNITEDLAYER caters to global clients, including large enterprises, governmental institutions, and SMEs.

Over the last 22 years, we have developed and refined our products to adapt to the evolving IT space. Understanding the diverse requirements and pain points of hundreds of clients, we have developed solutions to become one of the leading hybrid cloud, software-defined private cloud, and distributed cloud management companies today. Our hybrid cloud solution can deliver next-generation colocation offerings, highly connected software-defined private clouds, and a sophisticated cloud management platform for seamless management, monitoring, and governance of the hybrid cloud environment.

Our Leadership



B V Jagadeesh
Board Member



Abhijit Phanse
CEO



Dan Peterson
Board Member



Our Expertise And Who We Serve

Why UnitedLayer ?

We provide worlds best Private/Hybrid Cloud IaaS and Data Center management services, with robust performance, extreme flexibility and scalability using software defined architecture across the globe.

Our Expertise



Business Mix



Vertical Business Units

- Banking, Financial Services and insurance
- Telecommunications

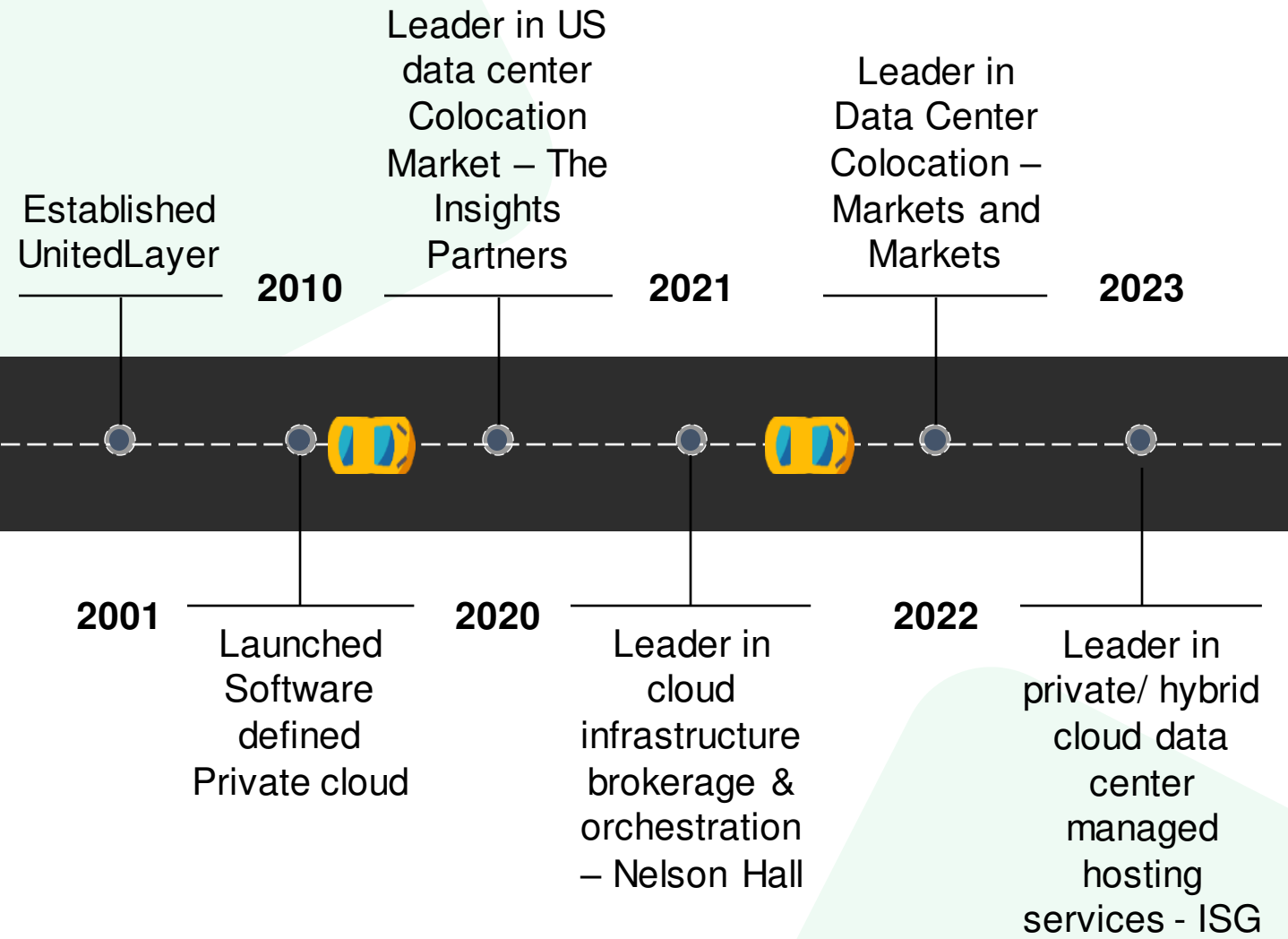


Service Lines

- Cloud and Infrastructure Services
- Multi-cloud platform operations and Management



Our Journey



Vision

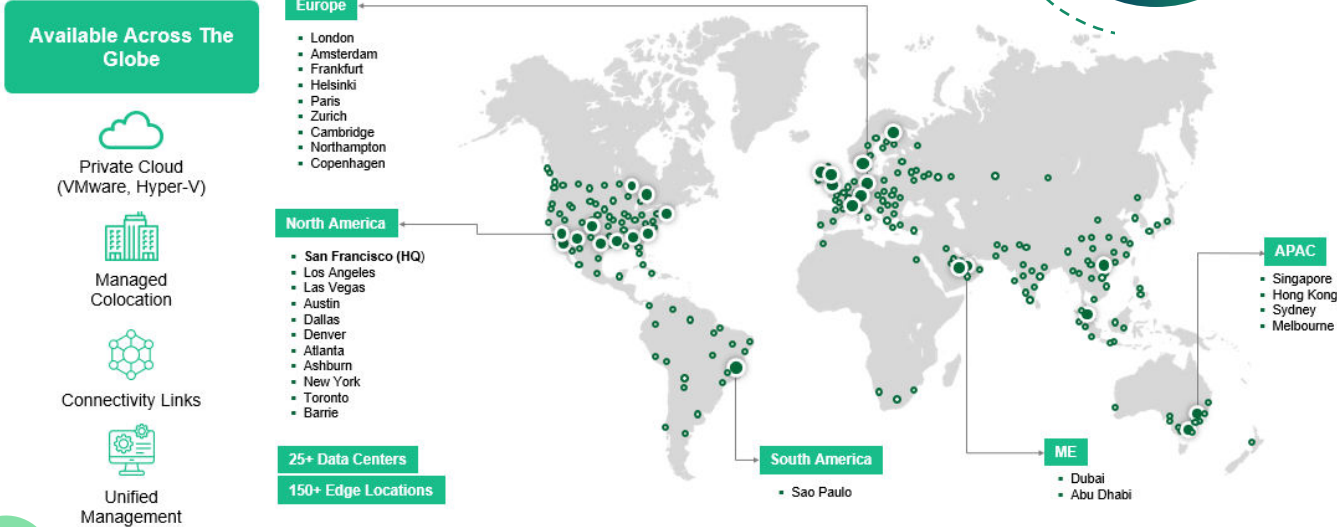
- Solutions with partnership mindset
- Transforming business operations
- Helping our customers drive their core business values



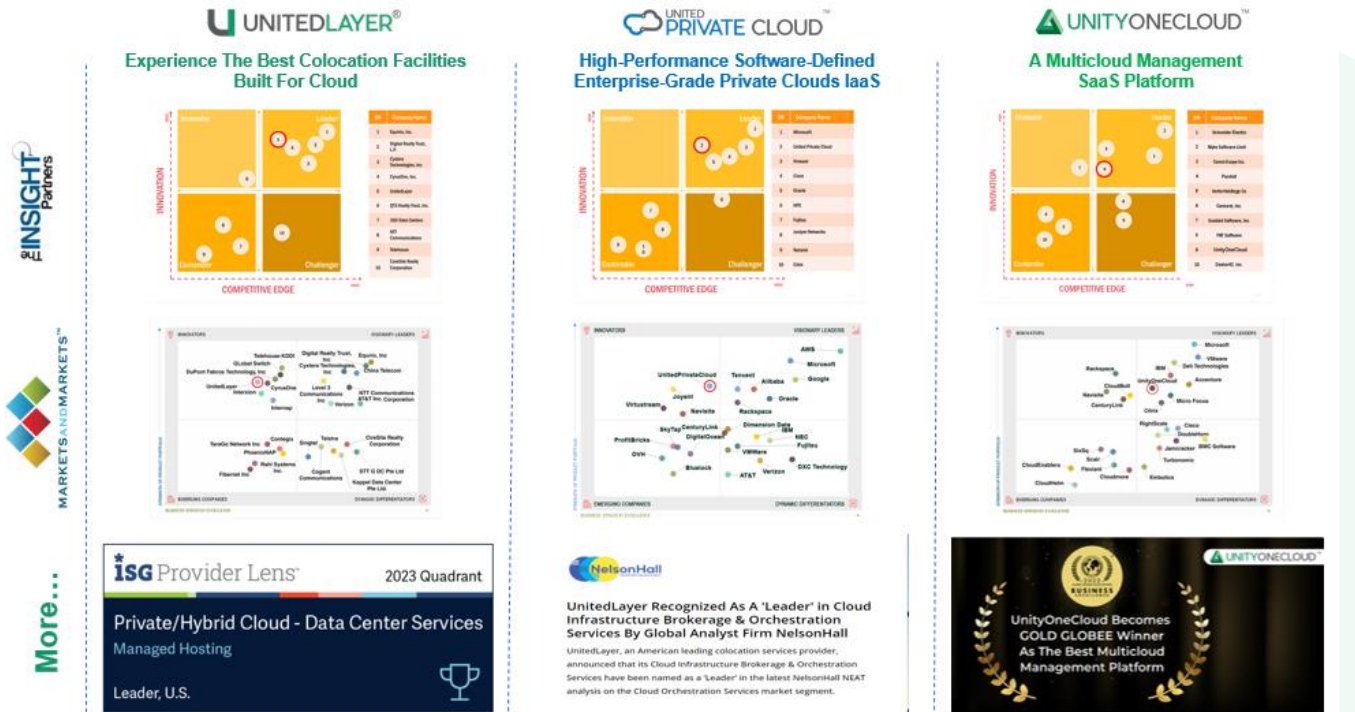
Mission

- Next generation technologies
- Integrated service experience

Our Global Presence



Awards and Recognition





G3 Cloud Key Offerings

UnityOne: Experience The Best Distributed Cloud Management SaaS Platform

United Connect: Business Connectivity Beyond Borders

G3 Private Cloud

Enterprise Grade, High Performance Software Defined Private Cloud



- 25+ data centers
- 99.999% availability
- 30% - 50% cost effective than major public cloud offerings

G3 NaaS

Experience the best Software Defined NaaS



- 99.99% Availability
- Cost Effective
- Unified Monitoring & Management
- Delivered across the globe.
- Agile delivery Model

G3 Edge Cloud

United Edge available across the globe where customers requires



- UnitedEdge Platform
- UnitedEdge Appliance
- Mobile Edge Appliance
- 150+ Edge Locations
- 30% - 50% cost effective than other Edge offerings

G3 Hybrid Cloud

Experience The Best Hybrid Cloud and Integrated Colocation



- Colocation services integrated with private cloud solutions across the globe
- Extreme Connectivity
- Extreme Connectivity
- Unified Management
- On Demand Scalability

Public Cloud Management

Highly skilled and certified resources for Public Cloud services



- Migration, management and governance services available for
- AWS
- Azure
- GCP

G3 Managed Services





Partnerships and Engagements

Public cloud



Technology Partners



GSI MSP partners



Customer Engagements



Trusted By...

A grid of logos for various companies and organizations, including: WestEd, Paradigm Precision, facebook, FANDANGO, at&t, NEMS NORTH EAST MEDICAL SERVICES, zayo, YBCA YERBA BUENA CENTER FOR THE ARTS, GRANICUS, CISCO, DigitalOcean, DIAMOND, EQUINIX, de Young Legion of Honor fine arts museums of san francisco, XO A Verizon Company, Burning Man, hostanalytics, ALLMED MEDICAL CORP, wipro, exploratorium, ALLEN LUND COMPANY TRANSPORTATION BROKERS, TIRES WAREHOUSE, iHerb, EA, b, SONIC, BLACKSTONE technology group, verticalresponse Marketing. Just Like That., MINDSHARE, NEC, GLOBAL CLOUD XCHANGE, denic, WIKIMEDIA FOUNDATION, ThousandEyes, Infosys, HCL, STARK GROUP, Lindström, Dyn, CONSUMER AFFAIRS, terarecon, Level(3) COMMUNICATIONS, WestPac, and America's Cup.

Our Market Segmentation



Enterprise Focus

- Small
- Medium
- Large

Deploy Private/Hybrid/ Edge hosting services in their own way for Modern Business Needs

- More choice
- More Agility
- More Flexibility
- Pay as Use

Industry

- | | |
|----------------|-------------------------|
| • BFSI | • Education |
| • IT & Telecom | • Retail and E-Commerce |
| • Government | • HealthCare |

Regions

- | | |
|-----------------|------------------------|
| • North America | • LATAM |
| • Europe | • Middle East & Africa |
| • APAC | |

Service

- | | |
|--------------|-----------------|
| • Security | • Compute |
| • Networking | • Data services |
| • Storage | |

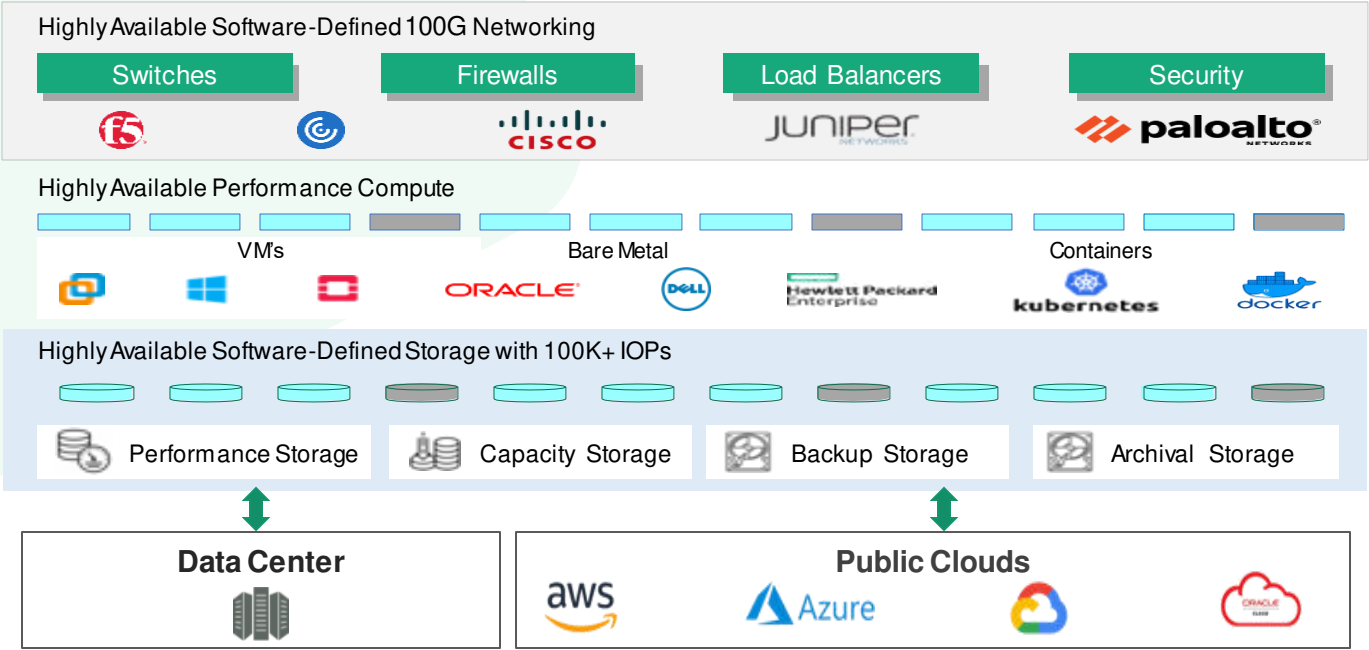
Application Hosting Infrastructure

- SAP
- Oracle
- DaaS

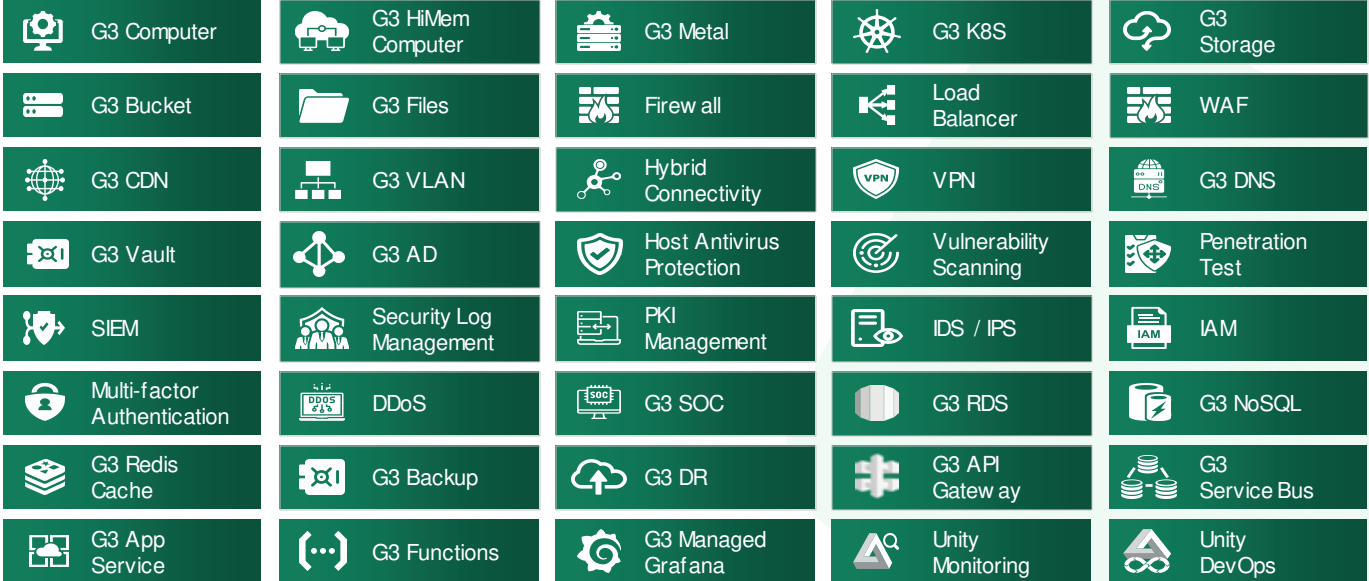
G3 Private Cloud Overview

The World's Best Software-Defined Private Cloud IaaS

G3 Private Cloud IaaS



G3 Featured Products





G3 Private Cloud Key Features



Best In Class Performance

- 100g networking.
- Performance compute
- Enterprise storage with 100K+ IOPS



High Availability

- Software-defined network, compute, storage.
- 99.999% with high-availability N+M clusters.



Cost Optimized

- 30% to 70% lower cost compared to AWS, Azure, GCP, data centers, and other private clouds



Multicloud Connectivity

- On-demand connectivity to AWS, Azure, GCP
- On-demand connectivity to 300+ carriers



Flexible VM size

- Flexible vCPU and RAM and sizes
- No lock in on VM types
- Adaptive resizing and optimization



Support

- 24/7 fully managed enterprise support
- 15 min response time
- Expert escalation



On-Demand Scalability

- Term discounts
- On-demand scaling of cloud resources



Disaster Recovery

- Integrated DR with <1min RPO and 15min RTO.
- Integrated backup



Security

- Private cloud with locked down network security, restricted IP access (ACL) and locked down ports



Multicloud Management, AIOps

- Hybrid cloud management with unified cloud intelligence
- AIOps event management



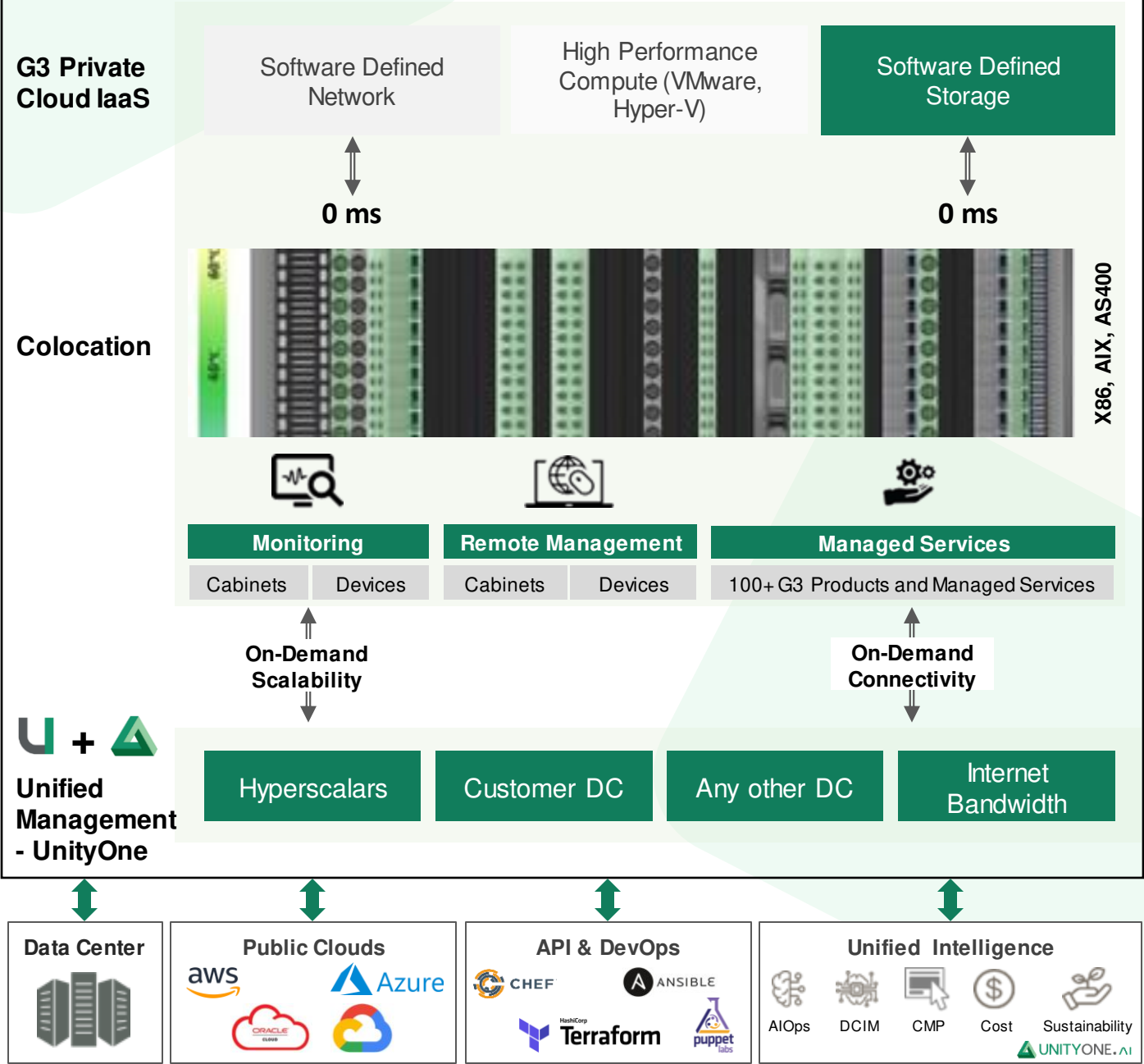
Security and Compliance

G3 Hybrid Cloud

Experience The Best Hybrid Cloud IaaS

UnitedLayer provides tightly integrated Managed Colocation, Private Cloud, connectivity to all major Public Clouds, and Managed Services as part of Enterprise Hybrid Cloud solution

Seamless Integration with G3 Private Cloud for X86 (VMware or Hyper-V)





G3 Cloud Use Cases

Public Cloud Repatriation



- Cost Effective Solution
- Highly secured Infrastructure
- Data Localization
- Dedicated IaaS
- Integrated Services
- Agile & Scalable Solution

Cloud Migration



- Assessment & Migration Strategy
- Infra-Apps Dependency Mapping
- Technology Choices & Standardized Sizing
- Seamless Migration through UnityOne
- Cloud Operation & Support Services

Asset Monetization & Modernization



- Existing Asset Baseline & Standardization
- New Infrastructure Creation
- Monitoring, Tracking of Utilization & Excess capacity
- Power Consumption Efficiency

DC Exit Strategy



- Vendor Lock-in
- Cost Optimization
- Eliminate Operational Challenges
- Buy Specific Type of Service
- Multicloud strategies
- Data Governance, Compliance & Regulations

Hybrid Cloud Transformation



- Hybrid Cloud Journey
- Seamless Migration
- Highly Scalable Architecture
- Enterprise Grade Security
- Optimization of Cloud Services

Edge Cloud



- High-Performance IaaS Deployment with 99.99% availability
- Customized & Unified Management For Global Network integrated with UnityOne
- Low Latency Network
- Highly Secured

Sovereign Pvt Cloud



- Access Control
- Meeting Data Residency
- Operational Autonomy
- Regulatory Requirements
- US Cloud Act and Foreign Intelligence Surveillance Act (FISA 702)
- General Data Protection Regulation (GDPR)

Key Differentiators...

The Time for Enterprises to move UnitedLayer G3 Private Cloud Model is Here...



From Cost Centric to Value Centric



Deployment Optimization



Centralized and distributed cloud



Technology to Business Innovation



Green Data Centers



Perfectly fits into Market Needs



Multicloud Management and Operation



Extremely Well-designed Software Defined Infrastructure



Cloud Security Posture Management



Faster Time To Market



100 + Cloud Associated Services



Delivering Intelligent Orchestrated Platform